



A. Common Mistake (よくある間違い)

Read the article below and see if you can improve it.

下の文章を読んで、改善できる点はないか探してみましょう。

Company: We talked enough about the industry. Let's change the subject and talk more about you. What are your short-term goals?

Keiko: My short-term goal is to get a new job, which will be a stepping stone to my long-term goal.

Company: And your long-term goal is? And how do you plan to achieve your short-term goal?

Keiko: My long-term goal is to one day be an M&A specialist. I am trying to achieve my short-term goal right now, by applying for this job!

Company: Where do you see yourself in ten years?

Keiko: In ten years I want to have money in my bank account, a nice house, and a job at a good company. I want to manage a team of people. I want to be in charge.

Company: Do you feel you are working hard towards these goals?

Keiko: Yes! I'm working very hard. Every day I send my resume out to many companies.

B. Today's point (今日のポイント)

Check those points with your tutor.

講師と一緒に、以下のポイントを確認しましょう。

When talking about your long-term objectives, you should indicate that the job you applied for would be an important step for your goal.

When talking about your short-term goals, provide some concrete ideas about how you plan to achieve them. Everyone has goals, but not everyone can articulate how they will be achieved.

It's appropriate at this stage of the interview to mention some small aspect of your personal life, but be sure to speak in a broader sense and don't forget to connect it to your career goals.

C. Natural Conversation (会話練習)

Read the following sentences with your tutor keeping today's points in mind.

Today's pointに注意しながら、以下の文章を読みましょう。

Company: Well, we've certainly talked at length about the industry. I'd like to switch gears for a moment and focus on you...what are your short-term goals?

Keiko: My short-term goal is to secure a challenging position in sales, where my skill set will be fully utilized and where I can feel like I'm making important contributions to our healthy economy every day. This in turn will help me achieve my long-term goal.

Company: And your long-term goal is? Also, do you think you are taking the right steps to accomplish your short-term goal?

Keiko: My ultimate goal is to become an M&A specialist. Working in a company such as yours would be a crucial step in that long-term plan.

Company: Fine. And now for my favorite interview question: Where do you see yourself in ten years?

Keiko: Ten years from now I see myself working in a managerial position, with expertise in sales, M&A, and so forth, and being a good resource person for less experienced sales associates.

Company: Do you feel that you are on the right path towards achieving these goals?

Keiko: Absolutely. I never want to feel like I have given less than my best. I want to continually strive to reach my goals.

D. Practice (練習問題)

Answer the questions.

以下の問いに答えましょう。

1. What are your short-term goals?

2. What are your long-term goals?

3. Do you feel you are taking the right steps in your life to achieve these goals?

E. Exercise (演習)

Do a rollplay with your tutor on the topic below using what you learned today.

今日学んだことを活かして、以下のトピックについて講師とロールプレイングしてみましょう。

With a partner, practice speaking with confidence about your short and long-term goals. Then discuss your steps for achieving these goals.