



A. Common Mistake (よくある間違い)

Read the article below and see if you can improve it.

下の文章を読んで、改善できる点はないか探してみましょう。

Kei: Sue, I think you might be right.

Sue: I'm glad to hear that.

Kei: However, I think the value of the division needs to be evaluated.

Sue: Really? If it's not profitable, shouldn't we just cut our losses now?

Kei: Before we cut our losses as you say, we need to calculate the value. Then sell.
I don't want to sell too low.

Sue: Yes. I see your point.

Kei: So let's make a plan to see what the division is worth. Then we can move forward.
Agreed?

Sue: Agreed.

B. Today's point (今日のポイント)

Check those points with your tutor.

講師と一緒に、以下のポイントを確認しましょう。

When you agree with someone's idea, instead of keeping it to yourself, it's important to show your support of the idea by expressing agreement.

To express different degrees of agreement, these expressions are useful: "I basically agree," "I'm inclined to agree," and "I agree completely."

C. Natural Conversation (会話練習)

Read the following sentences with your tutor keeping today's points in mind.

Today's pointに注意しながら、以下の文章を読みましょう。

Kei: I basically agree with you, Sue.

Sue: I'm really glad to hear that. Do you have any concerns though?

Kei: Yes, actually. While I'm inclined to agree that the division needs to be sold, I think it's a premature move. I think the division's value needs to be evaluated first.

Sue: Yes, but if we know the division is not profitable, shouldn't we just cut our losses and sell immediately?

Kei: No. We can't rush this. First we calculate the value, then sell. We can't sell too low after all.

Sue: Yes...well, I basically agree.

Kei: So we're on the same page then; once we know the value we can sell. Then we'll be able to move forward. Agreed?

Sue: Yes, agreed. Sounds like we can soon move forward with this.

D. Practice (練習問題)

Answer the questions.

以下の問いに答えましょう。

1. Would you say you are skilled at joining the discussion and expressing agreement when it's appropriate?

2. Why do you think it's important to join discussions at work?

3. Have you ever proposed an idea at work and received approval from your boss?

E. Exercise (演習)

Do a rollplay with your tutor on the topic below using what you learned today.

今日学んだことを活かして、以下のトピックについて講師とロールプレイングしてみましょう。

Find a partner and choose a topic for discussion. Practice expressing different degrees of agreement using the expressions above. Reverse roles.