
Question 1, 2 Read Text Aloud

- Instructions:** In this part of the test, you will read aloud the text below.
- Preparation:** 45 seconds
- Response duration:** 45 seconds
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Volkswagen Announces \$6.8 Million Investment In California

Volkswagen Group of America, Inc. Friday announced plans to invest \$6.8 million to expand its logistics operations by opening a new Pacific Northwest Parts Distribution Center in Sacramento, California. The 143,000 square-foot facility, marks Volkswagen's second parts distribution warehouse in California, and will be used for distributing automotive service parts for approximately 84 Audi and Volkswagen dealers in six states throughout the Pacific Northwest and Northern California.

Source: <http://www.chattanooga.com/2015/7/17/304372/Volkswagen-Announces-6.8-Million.aspx>

Question 3 Describe a Picture

Instructions: In this part of the test, you will describe the picture below in as much detail as you can.

Preparation: 30 seconds

Response duration: 45 seconds



Questions 4, 5, 6 Respond to questions

- Instructions:** In this part of the test, you will answer three questions. For each question, begin responding immediately after you hear the question. No preparation time is provided.
- Preparation:** None.
- Response duration:** Questions 4: 15 seconds
Questions 5: 15 seconds
Questions 6: 30 seconds
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You have agreed to participate in a study by a Psychology student. Answer the questions about personality.

Question 4: What kinds of people do you easily get along with?

Question 5: What kinds of personality traits are important for running or managing a business?

Question 6: What kinds of personality traits would be difficult to handle in business situations?

Question 7, 8, 9 Respond to Questions using information provided

- Instructions:** In this part of the test, you will answer three questions based on the information provided. For each question, begin responding immediately after you hear the question asked. No additional preparation time is provided.
- Preparation:** 30 seconds to read the information before the questions begin
- Response duration:** Questions 7: 15 seconds
Questions 8: 15 seconds
Questions 9: 30 seconds
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What Great Brands Do (2016/12/15)
Room 13, Hillcrest Hall, 23 Burkhardt Street, Akron, Tennessee

10AM–11AM

Great Brands Start Inside by Harry Hays (Entrepreneur)

11AM–12PM

Great Brands Avoid Selling Products by Prof. Shirley Sims (New York University)

12PM–1PM

Lunch

1PM–2PM

Great Brands Ignore Trends by Lilia Hersh (Entrepreneur and Fashion Expert)

2PM–3PM

Great Brands Don't Chase Customers by Prof. Edna Curtis (Stanford University)

3PM–4PM

Question and Answer

4PM–5PM

Meet and Greet with Speakers

Question 7: When is the conference on “What Great Brands Do” and where will it be held?

Question 8: What topics will be covered in the afternoon sessions?

Question 9: Tell me about the morning activities in the conference.

Question 10 Propose a Solution

- Instructions:** In this part of the test, you will be presented with a problem and asked to propose a solution.
- Preparation:** 30 seconds.
- Response duration:** In your response, be sure to:
- show that you recognize the problem
 - propose a way of dealing with the problem

↓ KINDLY READ THIS ARTICLE FOR YOUR STUDENT

Hello? This is Faye Lee, again...Uhhmm I've called you several times this week regarding the delivery of my mobile phone. Last week, one of your agents told me that the unit will be delivered to my house last Saturday. I waited all day but no one came. I'm sure no one came; otherwise, I'd have heard a knock on my door or my dogs would have gotten excited. They always do when someone's outside the house. Anyway, despite that, your agent informed me that the delivery service said no one was home when they came. They lied. Well I can't wait in my house if they try to deliver again because I'm at work from 9 to 5. When you get this message please call me at 56 876 9876 or send me an e-mail at as2@yahoo.com

Question 11 Express an Opinion

- Instructions:** In this part of the test, you will give your opinion about a specific topic. Be sure to say as much as you can in the time allowed.
- Preparation:** 15 seconds.
- Response duration:** 60 seconds
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In many countries, teens between 12–16 years old are involved in some type of paid work. Some people think this is good while others think teens between those ages should be studying or spending time with their friends. What do you think? Discuss.

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