

➤ Study the following words and their definitions with your tutor.
Then, construct your own sentences using each word on the list.

| Word/Expression | Definition | Sample Sentence |
|--------------------------------|--|--|
| v. backfire | to have the reverse of the desired expected effect | Construct a sentence using “ backfire ”. |
| n. showcase | a setting or an occasion for exhibiting something or someone in an attractive or favorable manner. | Construct a sentence using “ showcase ”. |
| idiom. move a needle | a noticeable difference in something. | Construct a sentence using “ move a needle ”. |
| v. turn out | to produce | Construct a sentence using “ turn out ”. |
| v. mount up | to increase | Construct a sentence using “ mount up ”. |

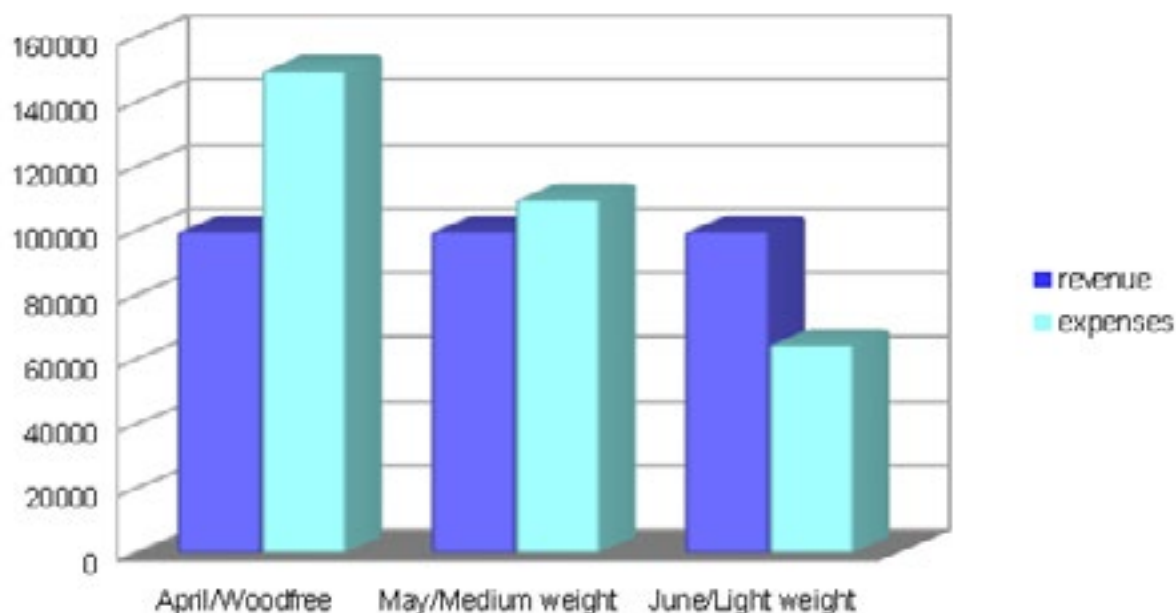
- Listen to your tutor as he/she reads the text.
Study and interpret the given data. Then, discuss with your tutor.

A meeting was called by the company's operations manager. He asked you to present the revenues and expenses over the course of 3 months. As a start-up publishing house, you are experimenting on which paper you'd use for your magazines to give satisfaction to your readers, as well as to gain profit for the company.

Make sure to follow the format below in your presentation.

- introduce the general idea
- enumerate main points
- make a conclusion

Revenue vs. Expenses



Activity 3 Problem-solving

5 min

Presentation: Communicating Outcomes
Business English for Expert **weblio** 英会話

- Read the passage below silently. Then, discuss with your tutor.
In your discussion, talk about how you would deal with the situation.

The operations manager became interested in your report that he requested you to elaborate on the potential result if woodfree paper would still be the material used for printing your magazines. Woodfree paper had been the recommended paper type to be used on your publication and you need to convince the operations manager that you could still have a better quality of publications with a lower expense on paper. Cite ways on how you would go about communicating the possible outcomes of your proposal.

➤ Read the text silently. Express your opinion on each statement in 4-5 sentences.

- ▶ It is always better to save more than to spend more.
- ▶ Sometimes, one that has started in a good way could end in a bad way.
- ▶ Communication between departments and its people in a company is very important.