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Speaking test materials are only available to pre-approved tutors. If you are not a pre-approved tutor, please explain to the customer that you will not be able to respond and suggest the use of other materials or free talk.

## Question 1, 2 Read Text Aloud

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**Instructions:** In this part of the test, you will read aloud the text below.

**Preparation:** 45 seconds

**Response duration:** 45 seconds

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### Volkswagen Announces \$6.8 Million Investment In California

Volkswagen Group of America, Inc. Friday announced plans to invest \$6.8 million to expand its logistics operations by opening a new Pacific Northwest Parts Distribution Center in Sacramento, California. The 143,000 square-foot facility, marks Volkswagen's second parts distribution warehouse in California, and will be used for distributing automotive service parts for approximately 84 Audi and Volkswagen dealers in six states throughout the Pacific Northwest and Northern California.

Source: <http://www.chattanooga.com/2015/7/17/304372/Volkswagen-Announces-6.8-Million.aspx>

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### Question 3 Describe a Picture

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**Instructions:** In this part of the test, you will describe the picture below in as much detail as you can.

**Preparation:** 30 seconds

**Response duration:** 45 seconds

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## Questions 4, 5, 6 Respond to questions

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- Instructions:** In this part of the test, you will answer three questions. For each question, begin responding immediately after you hear the question. No preparation time is provided.
- Preparation:** None.
- Response duration:** Questions 4: 15 seconds  
Questions 5: 15 seconds  
Questions 6: 30 seconds
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*You have agreed to participate in a study by a Psychology student. Answer the questions about personality.*

Question 4: What kinds of people do you easily get along with?

Question 5: What kinds of personality traits are important for running or managing a business?

Question 6: What kinds of personality traits would be difficult to handle in business situations?

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**Question 7, 8, 9 Respond to Questions using information provided**

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- Instructions:** In this part of the test, you will answer three questions based on the information provided. For each question, begin responding immediately after you hear the question asked. No additional preparation time is provided.
- Preparation:** 30 seconds to read the information before the questions begin
- Response duration:** Questions 7: 15 seconds  
Questions 8: 15 seconds  
Questions 9: 30 seconds
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**What Great Brands Do (2016/12/15)**  
Room 13, Hillcrest Hall, 23 Burkhardt Street, Akron, Tennessee

**10AM–11AM**

Great Brands Start Inside by Harry Hays (Entrepreneur)

**11AM–12PM**

Great Brands Avoid Selling Products by Prof. Shirley Sims (New York University)

**12PM–1PM**

Lunch

**1PM–2PM**

Great Brands Ignore Trends by Lilia Hersh (Entrepreneur and Fashion Expert)

**2PM–3PM**

Great Brands Don't Chase Customers by Prof. Edna Curtis (Stanford University)

**3PM–4PM**

Question and Answer

**4PM–5PM**

Meet and Greet with Speakers

Question 7: When is the conference on “What Great Brands Do” and where will it be held?

Question 8: What topics will be covered in the afternoon sessions?

Question 9: Tell me about the morning activities in the conference.

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## Question 10 Propose a Solution

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- Instructions:** In this part of the test, you will be presented with a problem and asked to propose a solution.
- Preparation:** 30 seconds.
- Response duration:** In your response, be sure to:
- show that you recognize the problem
  - propose a way of dealing with the problem
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## Question 11 Express an Opinion

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- Instructions:** In this part of the test, you will give your opinion about a specific topic. Be sure to say as much as you can in the time allowed.
- Preparation:** 15 seconds.
- Response duration:** 60 seconds
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In many countries, teens between 12–16 years old are involved in some type of paid work. Some people think this is good while others think teens between those ages should be studying or spending time with their friends. What do you think? Discuss.